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March 24, 2020

Dear Clients and Friends,

Most of our associates are now working remotely per the Governor's "Stay Home, Stay Safe" Executive Order. Our remote working arrangements support a normal workflow allowing us to receive phone calls, access our network, and operate business as usual. Mail sent to Tri-Star Trust locations will be processed and handled in a timely manner. We certainly value the relationship we have with you and stand ready to respond to your needs.

As we continue to experience market volatility, our Investment Team has shared insights regarding the structure and oversight of your portfolio:

- We continue to monitor all portfolios and make appropriate adjustments for tax planning and re-balancing.
- Your asset allocation decision was built with the appropriate time frame for your personal goals.
- Your portfolios are diversified and built to withstand short-term volatility.
- You have high-quality managers for each asset class (Stocks, Bonds & Cash) who are monitored daily by Callan Associates and Tri-Star's Investment Team.
- Your portfolios consist of high-quality securities, not speculative or (high-risk).

To date, 98% of our clients have remained with their investment plan. We continue to work hard to serve you and meet your financial goals. Please feel free to contact your Relationship Manager or Portfolio Manager by phone or e-mail at any time ([Tri-Star Trust contact list](#)).

As we continue to persevere through this pandemic environment, I am full of hope. I see unity and many acts of kindness, and I stand convinced that the American human spirit will prevail. We are hopeful that the President's Coronavirus Task Force is doing everything possible to slow the spread and treat the virus. In addition, we hope our government leaders work together on an effective stimulus package that brings stability and calm to the financial markets.

Our thoughts and prayers are with you and yours as we continue to fight the war on COVID-19 together.

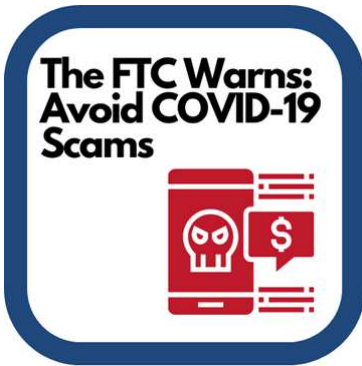
Please stay healthy,

Gene C. Pickelman
President & CEO



The Federal Trade Commission reports that scammers are preying on fearful consumers during this crisis. Be smart and stay alert. (see link below)

Also, your blood donation is needed now more than ever. If you are healthy and able, consider donating blood in the coming weeks. (see links below)



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